



Seamless migration of trading partners within six months

Eberspächer Exhaust GmbH & Co. KG is a company in the field of exhaust technology, vehicle heaters and air conditioning systems - the technology makes an active contribution to sustainable mobility, safety and well-being.

In 2011, the company employed 6,300 employees and generated revenue of

about EUR 2.5 billion. With over 67 locations in 27 countries, the company is represented in all key markets.

As a supplier of advanced technology in the automotive industry, from manufacturers to parts dealers and workshops, fast, reliable and automated connection within the process chain of all partners is essential.

“ Since the changeover to Dinet, the communication with our partners is reliable and transparent, while reducing costs by more than 30%”

Tobias Diepold,
Eberspacher

For networking with trade and technology partners Eberspacher relies on a combination of direct and indirect secure EDI connections via VAN (value added network).

The previously used VAN solution did not fulfil the

requirements for economic efficiency and transparency.

Eberspacher decided to replace the previous solution with the Dinet from Data Interchange. The migration of the partner links to Dinet had to be seamless in operation and was completed

within 6 months.

The internal work required from Eberspacher to complete this migration was minimal. And for the trading partners there was no need to make any changes to the communication processes.



Client: Eberspacher

Web: www.eberspacher.com

Employees: 8,500

Country: Germany

Industry: Automotive and Electronic

Customer Profile

The Eberspacher group is one of the world's leading system developers and suppliers of exhaust technology, vehicle heaters and bus air conditioning systems. Eberspacher is also a professional innovation partner for the automotive industry in air-conditioning of special purpose vehicles and in automotive electronics.