DATA INTERCHANGE
MANAGED SERVICES

B2B without the pain

Data Interchange Managed Services enable companies of any size to adopt cutting edge B2B capabilities without overheads, resources and inhouse expertise

Scalable, future proof and cost effective - Data Interchange Managed Services build on 25 years of delivering communications and integration solutions to companies.

Proven track record – thousands of satisfied customers around the world, across all market sectors, use Data Interchange solutions to underpin their business and help them integrate their business processes with their trading partners.

You need to focus on your competitive edge

In today's business environment, companies seeking growth and greater process efficiencies adopt B2B collaboration with their trading community to gain visibility and control over shared business processes.

As companies seek to gain a competitive edge through B2B collaboration, there is a trend towards managed B2B services which allow companies to remain focused on their core business whilst running sophisticated B2B capabilities.

While high end B2B managed services have traditionally belonged exclusively to the domain of large corporates, Data Interchange Managed Services
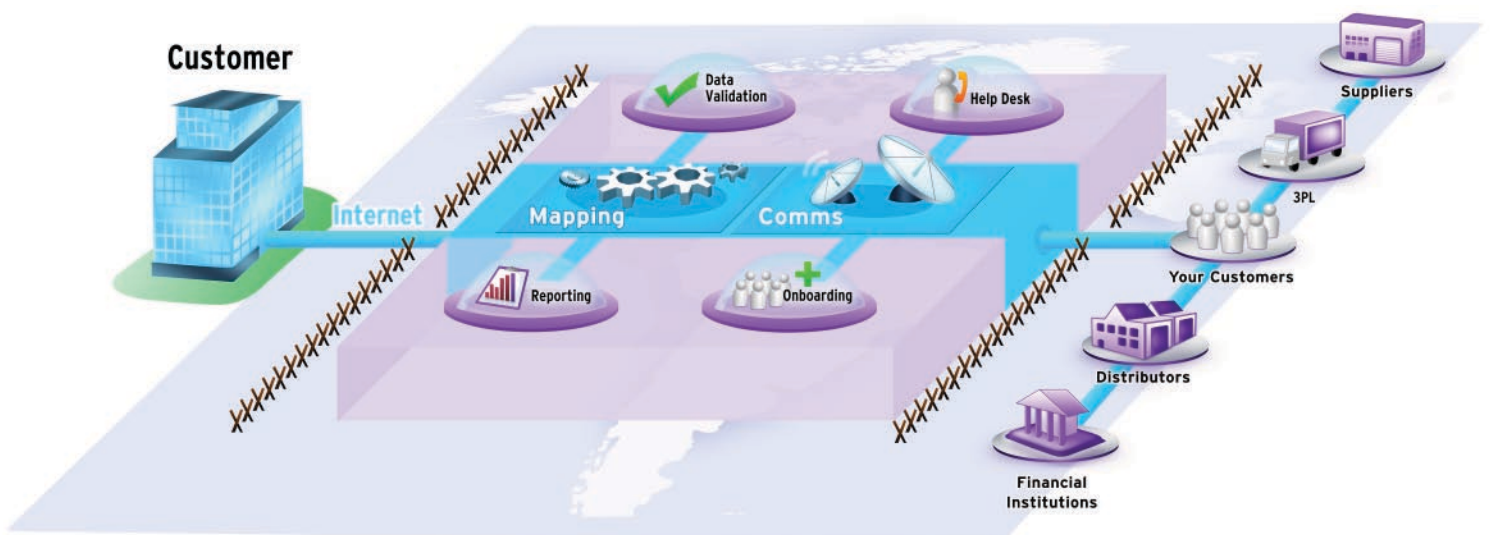
now allow companies of any size to adopt B2B capabilities:

- Minimising time to deployment
- Minimising infrastructure and software costs
- Minimising internal resources required to implement and operate your B2B

Quantifiable financial benefits

As well as providing you with business benefits, Data Interchange Managed Services will also provide you with quantifiable return on investment:

- Reduction in B2B operating costs
- Elimination of B2B systems
- Increase in B2B system uptime
- Redeployment of internal B2B resources
- Increase in customer satisfaction

Global Messaging & Connectivity

Activity Monitoring & Reporting

SECURITY

Universal Mapping & Translation

Managed Services

Data Validation

COMPLIANCE

Project Management

Implementation Services

All the benefits of an inhouse B2B capability without the overhead

Data Interchange is a market leader in B2B solutions and has been for over 25 years. Our significant investments in B2B infrastructure and expertise creates economies of scale that drive down the total cost of ownership to you.

Data Interchange Managed Services reduce the cost and risk of performing B2B, by partnering with us your business will gain a B2B capability that is:

- **Scalable** – scale up your B2B capabilities to match your business growth without increasing resources
- **Future proof** - we continually invest in our service to ensure it provides the latest technological and business capabilities
- **Predictable** – a transparent pricing model enables you to forecast your commitments with confidence
- **Cost effective** – minimise your investment in hardware, software and communications infrastructure

Scale your B2B capability to match your business growth

Our Managed Services are built on a world class technical infrastructure through which customers can conduct B2B worldwide.

We understand that your business is unique, and provide

a flexible and modular service to suit your business's needs. Data Interchange Managed Services are backed by 24/7 support and a robust SLA, that flexes to your business needs and environment.

As a user of Data Interchange Managed Services , your business will have access to the following capabilities:

- Security and Compliance
- Global Messaging and Connectivity
- Universal Mapping and Translation
- Activity Monitoring and Reporting
- Data Validation
- Project Management
- Implementation Services

Managing your trading partner community

We work closely with your trading partners to rapidly establish B2B connectivity. For large trading partner communities, we will project manage the whole process and keep you informed on progress.

We also provide a helpdesk to your trading partners to manage setup, connectivity issues and general B2B concerns relating to trading with your company.

Monitor your business activity

We proactively monitor your B2B capability to ensure it runs smoothly, and provide you with comprehensive activity information to enable you to measure service performance using KPIs and inform business decision making processes.

Seamlessly integrate your data

Whether using XML, EDIFACT, VDA or X12, no two data integration projects are the same. Our data mapping experts are experienced in the complete map development cycle, for seamless integration with ERP systems such as SAP, Oracle and Navision.

Future proof your trading relationships

Data Interchange Managed Services enable your business to connect with your trading partners worldwide and keep pace with your trading partners' current and future B2B requirements with support for the latest data exchange technologies such as AS2 and OFTP2.

Our Managed Services provide you with the agility necessary to trade and gain new business with trading partners who require new business processes or technology.

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Realise significant cost savings and increased B2B capabilities through partnering with Data Interchange

"Data Interchange is the best - they provide a level of service way beyond what we had expected. We have seen a definite increase in our capabilities by partnering with Data Interchange. We've been able to refocus on our core business areas knowing that we have an EDI partner that provides flexibility and value for money with great services."
- IT Director, NYK Logistics

Data Interchange

Data Interchange is a leading provider of B2B and EDI solutions. Through our suite of applications we have been supporting customers worldwide for the past 25 years. Our solutions enable customers to transact business in a variety of sectors including Retail, Finance, Logistics, Supply Chain and Automotive. Through seamless integration with ERP systems, Data Interchange can provide an end to end solution to support any Supply Chain requirement. Data Interchange Managed Services enable customers to concentrate on their core business while benefiting from business process efficiencies and cost savings.

You can rely on Data Interchange Managed Services

Not all B2B solution providers are equal. Data Interchange's pedigree and approach to customer satisfaction mean that you can trust us to quickly onboard trading partners, resolve day to day issues and ensure your B2B runs without a hitch.

Established B2B/EDI provider with over 25 years industry experience of B2B
We have the capabilities, knowledge and resource to manage even the most complex of B2B environments

Project management of large B2B rollouts to trading partners
You can be confident that we have the experience and processes in place to smoothly rollout B2B on time and in budget

In-house developed software and open standards
We can quickly and easily tailor our solutions to your requirements and support new business processes as your business evolves

Proven infrastructure
Our DINET B2B Trading Network forms the backbone of our Managed Service, a network trusted by organisations of all sizes for the exchange of business critical data for over 25 years

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Member of B2B/EDI standards bodies

– as members of organisations such as ODETTE and GS1, we're at the forefront of developing new technologies such as OFTP2, the latest standard for secure data exchange over the Internet

Solve business challenges

- Onboarding trading partners
- ERP Integration
- Automating manual processes
- Trading partner compliance
- Connectivity

With Data Interchange Managed Services, we perform all the activities required to deliver a high end B2B capability

Activity	You	Us
Onboarding trading partners		✓
Managing B2B related hardware and software		✓
Administering B2B systems		✓
Systems Design		✓
Supporting customer's Trading Partners		✓
Manage SLA		✓
Mapping, validation and translation		✓
Enabling Visibility, Reporting, Control		✓
Providing Technical support		✓
Project Management		✓
Handling orders, invoices, labels, etc.	✓	

Secure and protect your data

We take the security and protection of your data seriously. Our Managed Services use the latest security technologies such as OFTP2 and AS2 to secure your data across networks and between applications.

Our services run from state of the art data centres with data replication across geographically separate sites to ensure your data is protected and service availability guaranteed.

Get your data right first time

We validate your data to ensure it conforms to standards and your business processes, reducing costly data errors.

Data Interchange Managed Services are right for your business

Data Interchange Managed Services are right for your business whether you're looking to cut the costs of providing an existing B2B capability or create a new B2B capability from scratch. Data Interchange Managed Services address common business challenges.

Onboarding trading partners - Maximise your cost savings and business benefits by trading via B2B with 100% of your supplier base with Data Interchange Managed Services. We have the solutions and proven experience to project manage and implement large scale B2B rollouts, using a combination of WebEDI and desktop solutions.

ERP integration - Data Interchange has extensive experience of integration with ERP systems such as SAP, Oracle and Navision, resulting in a faster implementation and lower total cost of ownership.

Automating manual processes - Our systems allow you to turn around messages with no re-keying of data, effectively automating manual processes and reducing typing errors and leading to better business relationships.

Trading partner compliance - Data Interchange can ensure that your message standards are met and that your trading partner's message standards are met, resulting in fewer errors and fewer lost orders.

Connectivity - Data Interchange Managed Services allow a wide number of connectivity options, so that you can choose those that are most appropriate for your business and, when necessary, meet your trading partner's wishes where it is deemed critical to use a particular protocol.

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